

June 2022

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June 2022

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Dockmate names new national sales manager https://boatlyfe.com/dockmate-names-new-national.../...

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BOATI YEE COM

Dockmate names new national sales manager → Boat Lyfe

Dockmate, manufacturer of advanced wireless remote-control systems for yachts, announced it has hired Chris Myers as national sales manager to better service its customers throughout the United States. In his new...

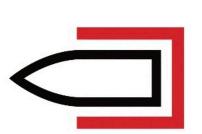








Dockmate names new national sales manager



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Based in Miami, Myers has been living in South Florida for many years with his wife and is currently refitting a classic 18-foot Maverick flats boat that has been in his family for 25 years.

Source: https://boatingindustry.com/news/2022/06/07/dockmate-names-new-national-sales-manager/

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Dockmate names new national sales manager boatlyfe.com/dockmate-names...

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FROM SMALL SKIFFS TO LUXURY YACHTS, SAY HELLO TO AN EXPANSIVE PORTFOLIO OF FLEXIBLE INVENTORY FINANCING OPTIONS.



Message From The Editor



The new normal?

This is a particularly important edition of Boating Industry Canada News Week Digest for several reasons.

First, as an industry with nation-wide representation through the marine trade associations, we have just returned from the Recreational Boating Day on the Hill lobby effort and the government denied all our "asks" about the luxury tax, in spite of their own projections for significant business and tax revenue declines.

Plainly, it's political – not sound business and our industry will be the victim of these government actions. (READ MORE)



BOATING INDUSTRY CANADA

Editor: Andy Adams, Contributing Editors: Craig Ritchie, John Morris, Greg Nicoli Content Editors: Elissa Campbell, Ethan Shaw, Publisher: Jill Snider Published by Canadian Yachting Media in association with Kerwill Publications Limited 538 Elizabeth Street, Midland, Ontario, CANADA L

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Feature

Report on Recreational Boating Day on the Hill 2022



The good, the bad and the indifferent – organized by the NMMA Canada and supported by all of Canada's regional boating associations, the Recreational Boating Day on the Hill 2022 wrapped up

at the end of Tuesday June 7th and the results of our efforts to oppose the new NDP... Read More





Feature

Supercharge your Training and Development Program



A targeted training and development plan is one of the best retention strategies any organization can implement. The benefits are tremendous – it makes employees feel more independent, helps satisfy their thirst

for knowledge and creates better job performance. Read More



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People

Fair Winds Christopher Pratt



One of Canada's most esteemed painter and printmakers, Newfoundland's Christopher Pratt died last week at 86. In addition to his artistic talents, Pratt was a boater, and his love of boats and in

particular C&C sailboats informed his work. Read More



People

Dockmate expands sales staff with new National Sales Manager



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United States. In his new role, Myers is tasked with directing the Dockmate team of inside and outside sales... Read More

Chaparral Boats, Inc. and Robalo Boats LLC Award 2022 Scholarships



Chaparral Boats, Inc. and Robalo Boats LLC awarded \$100,000 in college scholarships to ten graduating seniors who are the sons and daughters of employees of the Chaparral and Robalo family. "We

are committed to assisting those who have worked with us throughout the years... Read More



Calendar



After two years of COVID-19 disruption, in-person events are finally returning.

Check the <u>Calendar</u> for the latest Event Listings and their websites for details.

CAREER OPPORTUNITIES

CLICK HERE to see the latest Marine Career Opportunities

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Boating Stock Market



THE BOATING STOCK MARKET

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June 13, 2022



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www.dockmate.us.

















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Always share boating safety tips with your customers

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- Freedom Boat Club to pass 50,000 member mark
- MRAA partners with Boat Trader for Certified Dealers
- California pauses proposal to change Prop 65 labels
- Dockmate names new national sales manager
- Yamaha Rightwaters, Coastal Conservation Association,
 Harte Research Institute launch new initiative



Feature



RBFF: A strong industry organization with resources for all

By Adam Quandt A conversation with the Recreational Boating & Fishing Foundation's president Dave Chanda and senior vice

president of marketing and communications Stephanie West Vatalaro. During this year's Discover ...

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Blog



Keep your digital brand recognizable for your shoppers

By Sarah Prellwitz If you manage multiple store locations for your dealership, you understand the importance of maintaining a

consistent brand experience across all locations. After all, it doesn't bode well for your brand's reputation if customers have a vastly ...

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June 7, 2022

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NEWS

YANMAR announces first marine dealer flagship store June 9, 2022

NMMA hires new VP of business intelligence June 9, 2022

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Limestone Boat Co. completes sea trials for production electric center console

June 9, 2022

Yamaha Rightwaters provides annual initiative update

June 9, 2022

Sea Tow Foundation appoints new Boating Safety Advisory Council members

June 9, 2022

Boatsetter launches Boatsetter Academy, expands on-water experiences June 9, 2022

GOST launches outboard cowling sensor Qune 9, 2022

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Expand Your Boating Experience











National Safe Boating Week



New Video

Horizon PC60 Large, Luxury Power Cat



The Horizon PC60 is a power catamaran laid out to entertain a crowd in multiple gathering areas for a dockside cocktail reception or pamper the owning couple and four guests during a cruise. Her galley is well outfitted, including a full-sized refrigerator/freezer and the attention to detail throughout the boat is outstanding. Belowdecks, the master stateroom covers 105 sq. ft. (9.75 sq. m) and the VIP and guest staterooms all have en suite heads. More...

Watch Our New Video

Builder's Website

Sponsored Content

Dockmate Enjoy the Many Benefits of a Wireless Remote Control System and Save Now



Dockmate is now offering special Memorial Day pricing on their new RED remote control for the budget-minded and on all other models.

Simple, plug n' play installations with a sea trial to customize the settings to your specific needs are typically done in less than a day, and in many cases, just a few hours.

Start handling your boat today with confidence and safety in close quarters such as common marina slips and locks. Make it easy to recover your anchor and pick up a mooring ball. More...

Dockmate Website

Features Video

Cruisers Yachts 38 GLS Bowriding Express Crossover



Cruisers Yachts introduced the 38 GLS in 2020 and she is the second largest outboard-powered boat in the company's fleet. For most people using the boat for watersports and long weekends aboard, she will be adequate, but check out the 42 just to make sure. Her major feature is the fold-out starboard aft gunwale that makes it into a swim platform. Its ladder is on the trailing edge of the platform so no one has to cross behind the engines. More...

Watch Our Features Video **Builder's Website**

Sovereign Boat Club

New Axopar 28 Cabin Available For BoatTEST Members



Axopar's modular construction approach lets an owner more easily customize any of its boats, including the 28 Cabin. She has a fully enclosed cabin that lends itself well to year-round use and the large cloth sunroof in the hardtop opens to let in sunshine and fresh air. Helm seats are hinged and have a sink and a refrigerator underneath them. Those seats even pivot outboard and the aft lounge folds down to create a berth for two.

To experience this boat's versatility, check out the 28 Cabin that is available at our sister company, Sovereign Boat Club. This new boat is for sale to anyone who wishes to put her in the Sovereign Boat Club's ownership program anywhere in the state of Florida. More...

SBC Ownership Program

Axopar 28 Test Video

Wakesports Boat

Malibu Wakesetter 21 LX Space-Enhancing Bow Design



One of the elements of the Malibu Wakesetter 21 LX is what the company calls the Hybrid Bow. The manufacturer maintains a traditional V-shaped bow design to cut through the water but has the seating capacity of the company's MLX picklefork bow. Wakesports are as much a social activity as an athletic pursuit so passenger space is always at a premium. Check out all of the Wakesetter 21 LX's features at the Malibu website. More...

Builder's Website

Boating Business

How to Start Your Own Fishing Charter Business



Owning a fishing charter business is a dream job for countless anglers, but only a few actually make the leap. That's too bad because once you learn how to start a fishing charter business, you'll realize that it's actually a lot easier than many people would think. Find out more...

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Piloting FYI

How to Navigate Port Security



The U.S. Coast Guard and Customs and Border Patrol handle port security in the United States.

The U.S. Coast Guard has established protection zones from U.S. Navy vessels to nuclear power plants. Boaters can face steep civil penalties and possible imprisonment for violating the 100-yard (91.44 m) zone. Here are some tips to make sure that doesn't happen to you. More...

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Discover Boating

Khristian Rousseve First Black Athlete to Earn Fishing Scholarship



Rousseve signed a scholarship with Louisiana State University Shreveport.

In its latest video called Hooked, the National Marine Manufacturers Association's (NMMA) Discover Boating program focuses on Khristian Rousseve, the first black athlete from Louisiana to receive a bass-fishing scholarship. He's a self-made story, a young man who basically taught himself how to fish and started the fishing team at his local high school. He will be fishing for Louisiana State University Shreveport. More...

See More

Photo Of The Day



"Lady with a Boat" by Forest Johnson

To learn more about Forest or to order a print of this image, click here.



Inverter expertise and semiconductor protection

Danfoss will be on hand to share the latest from its systems already installed on electric ferries such as Noordzeekanaal (NZK) from GVB in the Netherlands, Fandlinjen's Grotte in Denmark and Wasaline's Aurora Botnia in Finland. For these electric ferries, and for e-tugs like Damen's RSD-E Tug

2513 (Sparky), Danfoss Drives provides various types of inverters, each based on the same inverter. The software ensures that the inverter (a frequency converter with a DC voltage as input voltage) converts the varying DC voltage from batteries or fuel cells into a higher DC voltage for clients, or vice versa to reduce the DC voltage to charge the batteries.

"We call this a DC-DC converter," explains Dick Kant, Danfoss Drives. "We can also produce an alternating current from this direct current. We can then use a motor inverter to regulate the speed of the alternating-current electric motor, using frequency control. Or we can convert

the direct current into alternating current for hotel operation, i.e. from DC to AC, a so-called microgrid. This immediately results in cost savings: you don't necessarily need shore power. You get the energy from the batteries. The microgrid then behaves like a generator."

Many battery-powered newbuild vessels also have generators on board, to soak up energy or as a backup in case of battery failure. In response, Danfoss will also display its VACON NXP DCGuard — a semiconductor protection device that maintains the stability of the DC grid by rapidly detecting and cutting off any faulty DC currents. It isolates the faulty part of the system within five microseconds, protecting the surrounding equipment and ensuring uninterrupted operation.

Danfoss Booth 1166





Wireless remote controls

Dockmate will demonstrate how Dockmate REV G+ now comes with DockControl.2, a completely new software stack with improved features for troubleshooting and rapid installation that make it possible to wirelessly update, configure and calibrate the system and wirelessly retrieve diagnostic data from it.

The company will also demonstrate its newly patented SoftDocking technology that enables users to easily and consistently 'bump' the engines to softly dock a boat. It ensures that a short push of the joystick or button consistently results in a pre-programmed customizable fraction-of-a-second burst of the propeller.

Also on display will be Throttle+, which offers predetermined throttle so that every Dockmate can have two levels of engine/motor control: minimum or idle forward/reverse and predetermined throttle forward/reverse. These levels of propulsion power are calibrated per direction (forward and reverse). With Throttle+, extra throttle can be used at any moment, immediately, just by the push of a button or joystick.

A new range of Dockmate remotes offers three feedback types: visual (LEDs), audible (buzzer) and tactile (vibration), for added safety and a more intuitive user experience. A Dockmate Cradle fixed-mount, wireless charging pad ensures users no longer have to choose between a fixed joystick or wireless remote control.

Dockmate Booth 1377

Heat exchangers for electric and hybrid marine cooling

A new range of titanium heat exchangers, offering a cost-effective cooling solution for electric and hybrid marine systems, will be exhibited for the first time by E J Bowman. The new exchangers feature a tightly packed, extremely durable titanium tube stack, which has been designed to provide the largest-possible surface area for efficient heat transfer performance.

Titanium is the ideal material for this type of application as it is virtually impervious to corrosion from aggressive cooling media like seawater.

UK manufactured, using titanium, aluminum and composite materials, these heat exchangers are much lighter than comparable marine heat exchangers – an important factor for system builders looking to reduce weight on ancillary equipment. Their compact design also enables easier system integration, ideal for installations where space is limited.

Being of shell and tube design, the heat exchangers are highly efficient in applications where the flow of the coolant circulating around the electrical components is much lower than the incoming seawater flow, which is often the case in electric and hybrid marine sustems.

Bowman provides cooling solutions for battery packs, chargers, AC-DC converters, DC-DC converters, transformers and chargers, as well as conventional IC engine cooling. The company already works with among of the industry's leading electric and hybrid system providers.

E J Bowman Booth 1230

Air-cooled LTO module

Echandia will launch a new air-cooled LTO module (battery system) during Electric & Hybrid Marine Expo Europe. The air-cooled e-module is characterized by extreme high-power capability and 10C continuous power throughput, all while maintaining leading safety and lifetime expectancy. The upcoming e-module can be configured with the new 26Ah cell or the 20Ah high-power cell, giving a specific energy density of 13kg/kWh in the 26Ah version.

The company has installed LTO batteries in more than 45 vessets; with this upcoming launch, it is expanding its product offering to reach even higher C rates. It says its LTO chemistry is extremely resilient against external heat and abuse, with inherent qualities that drastically reduce the risk of thermal runaway and make it a sound choice for applications with demanding operational profiles, such as around-the-clock schedules and frequent charging, where safety requirements are non-negotiable. The safety characteristics of the LTO cell mean that the systems deliver high power throughput

with the same level of safety after 10 years of use as on day one.

Echandia Marine Booth 1361





Tuesday, 7 June 2022



EVENTS



Venice Boat Show attracts over 30,000 visitors IBI Premium Content, by David Robinson

Some 300 boats and 200 exhibitors participated in the nine-day event



LEGAL & REGULATORY



Fiji court rules in favour of US to seize Russian superyacht, orders boat out of country

IBI Premium Content, by Tony Esposito

The ship is said to cost US\$25m-\$30m annually to crew and maintain



FEATURE: TECHNOLOGY



Electrification & next generation technology: managing expectations

IBI Premium Content, by Tony Esposito

Managing expectations for electric and alternative power sources across regulators, manufacturers, investors and consumers is a challenging task – ...



BOATBUILDERS



Turkish builder reports trend towards larger vessels Vicem Yachts signs contract for 28.3m superyacht



DEALERS/DISTRIBUTORS



Advanced Systems Group names Gold distributor French equipment importer Tecmar rewarded for performance, reliability and loyalty



COMPANIES



Videoworks expands international presence Italian lighting and A/V firm adds more space to its offices in the US and Netherlands







Korean ship completes world's first autonomous transoceanic voyage IBI Premium Content, by Craig Ritchie

Successful trans-Pacific navigation of Prism
Courage represents a significant step toward commercialisation of Hyundai's Avikus autonomous ...





FPT Industrial Argentina plant completes 150,000th engine

By Craig Ritchie

Córdoba plant sets milestone in 10th year of operation



PEOPLE



Dockmate hires national sales manager Chris Myers joins wireless remote control system manufacturer from MarineMax



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Dockmate DockControl2 software

dockmate.eu

WIRELESS REMOTE-CONTROL SYSTEMS

manufacturer Dockmate's new software, DockControl2, communicates between the company's remotes, receiver and all programme interfaces and modules, providing greater flexibility and ease for the installer and more functionality for users.

A complete re-write of its dealer-facing Windows app and the entire software stack within the system, DockControl2 allows for a common foundation for the different apps used to interface with host systems like Volvo Penta's TJS Gateway and Glendinning's CC1, or Vetus' V-CAN and Sleipner's S-Link.

In addition, the DockControl 2 software improves existing features, while adding more fail safes and extending Dockmate's proprietary wireless communication DockLink2 protocol.

HeyPly Nature range

hexcel.com

HEXCEL'S HEXPLY NATURE range combines Hexcel resin systems made from bio-derived resin content with natural fibre reinforcements to create material solutions for marine applications and more.

The range uses proven resins such as HexPly M49, M78.1-LT and M79 but with bioderived epoxy resin content. The excellent resin characteristics remain unchanged in the new Nature range products, maintaining high mechanical performance and consistent processing properties.





5912-Dorsal VHF antenna

shakespeare-marine.com

THE SMALL PROFILE 5912-Dorsal VHF antenna from Shakespeare Marine was designed alongside UK distributor SMG. Its unique fin-shape removes the chance of the antenna getting snagged, whilst the durable outer material ensures a longer life span, particularly within harsh environments. Specifically designed for coastal use applications for boats up to 15m, the 5912-Dorsal boasts a range of 10 miles at 25W or up to four miles with 1W, ensuring reliable connectivity for short-range boat outings.

100kW electric inboard from ePropulsion

ePropulsion.com

EPROPULSION'S FIRST ELECTRIC inboard, the H-100, is a 100kW motor engineered for larger sailing boats and motor vessels from 18m-30m (60ft-100ft) with a full displacement up to 200 tonnes. A 'Docking' mode allows the throttle to be programmed to allow full throttle movement with reduced power input for enhanced low speed control. A 'Syn' mode is

available for twin motor setups to match power input to both motors. For extra convenience, users who pair the H-100 with ePropulsion's HC-160-54 controller will be able to use DC power directly, negating the need to add a converter.

Equipped with permanent magnet motor technology, the H-100 can achieve 2000Nm maximum torque and delivers 96% efficiency, higher than the traditional 100kW AC asynchronous engine,

ePropulsion says.

Garmin quatix 7

garmin.com

THE QUATIX 7 Series of premium smartwatches from Garmin offer several new boating features designed to strengthen onboard integration, such as multifunction display (MFD) control, anchor drag alerts and more. The quatix 7 Series also boasts vibrant, new touchscreen display options that complement an existing five-button design, allowing

unmatched all-day wearability. Complete with three models - quatix 7, quatix 7 Sapphire and quatix 7X Solar - the full series includes Garmin's flagship smartwatch and boating features with added functionality and premium features available for high-end editions.

New to the series, Sapphire models add an always-on AMOLED display for sharper colour, clarity and brightness - without draining battery.



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GENOA 22-27 September 2022

PEOPLE

Dockmate hires national sales manager

June 07, 2022















Dockmate's Chris

Meyers





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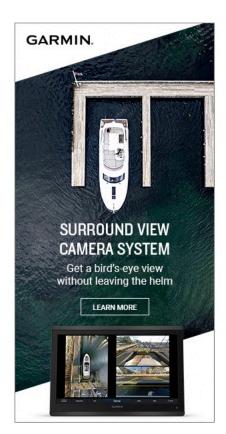












Most popular



Ukrainian RIB factory completely destroyed



Outboard engine shortage holds back Nimbus sales IBI Premium Content, by | Arlene Sloan







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PRODUCT NEWS ~

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PRODUCT NEWS

Product | Dockmate DockControl2 software

June 20, 2022

















WIRELESS REMOTE-CONTROL SYSTEMS manufacturer Dockmate's new software,

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https://www.dockmate.eu/

















Most popular



Ukrainian RIB factory completely destroyed



Outboard engine shortage holds back Nimbus sales IBI Premium Content, by | Arlene Sloan

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Dockmate® expands sales staff with new National Sales Manager

by Dockmate 4 Jun 08:52 PDT

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Chris Myers, National Sales Manager at Dockmate® © Dockmate

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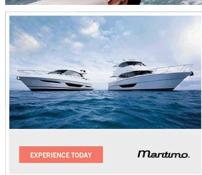
Based in Miami, Myers has been living in South Florida for many years with his wife and is currently refitting a classic 18-foot Maverick flats boat that has been in his family for 25 years.

For more information on the next generation controls or Dockmate, please visit www.dockmate.us.













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Dockmate appoints new sales manager

Tuesday, June 7th, 2022



In: Leisure Marine



Dockmate, manufacturer of advanced wireless remote-control systems for yachts, has hired Chris Myers as national sales manager.

In his new role, Myers is tasked with directing the Dockmate team of inside and outside sales representatives across the US, and growing and supporting Dockmate's dealer network.

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A lifelong boater and avid offshore and nearshore angler, Myers has been working professionally in the marine industry for nearly 20 years. He has been involved in all aspects including boatbuilding, products, manufacturing, sales and finance. Myers' previous positions include finance director at Galati Yachts, national sales manager for Lumishore, and most recently business manager for MarineMax.

"Managing sales in the United States is a big undertaking and one that takes the knowledge we know Chris will bring to this position," says Marc Curreri, CEO Dockmate US. "We look forward to drawing from his broad expertise and are confident he will be an excellent representative of the brand."

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ABOUT



Editor's note

Celebrating in style while having fun is, in essence, what Ocean Club events are all about.

At the recent Ocean Club Owners' Coterie, the Ocean team and I were proud to be joined by so many owners, VIPs, captains and friends of industry to help celebrate *Ocean* magazine's 100th issue on the first night of the 2022 Sanctuary Cove International Boat Show (SCIBS).

We were buoyed by the overwhelming support, and I would like to thank everyone for attending and being part of the festivities. Being able to offer guests an evening of fun and entertainment while acknowledging the achievement that is 100 issues was truly spectacular.

The event was a tremendous success, and wouldn't have been possible without the generosity of our sponsors – nor would it have been half as fun!

Elite Partners: Benetti Yachts, Gold Coast City Marina & Shipyard, Analu and Lagoon Catamarans

Ocean Partners: Coral Sea Marina | Resort, Westpac Private Bank, Dockmate, Quality Marine Clothing, Diageo Rare & Exceptional, and Wine & Only

The luxurious Intercontinental Hotel Lagoon Lounge most certainly made for a memorable event and was the perfect location for an exceptional gathering of friends. For a taste of all the action, watch the video and read the stories below.

There's no doubt the bar has been set high for these kinds of events, but it's something the Ocean Club excels at – we look forward to welcoming everyone back in 2023!

Hillary Buckman Managing Director and Editor-in-Chief Ocean Media



Ocean Magazine is at InterContinental Sanctuary Cove Resort (Manor Circle, Hope Island, QLD, Australia).

•••

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Celebrating in Style |

Ocean magazine shone brightly on the first night of the 2022 Sanctuary Cove International Boat Show (SCIBS), where the achievement of 100 incredible issues was celebrated with a classy event at the Ocean Club's annual Owners' Coterie.

Held at the Lagoon Lounge, guests at the lavish party included yacht owners, VIPs, sponsors and industry partners, who all gathered to mark this important milestone with Hillary Buckman, Managing Director and Editor-in-Chief at Ocean Media, and her team.

The event was made possible by Ocean's generous Elite Sponsors – Benetti Yachts, @goldcoastcitymarina & Shipyard, @lagooncatamarans and @analu_interiors – plus our fabulous Ocean Partners – @@coralseamarina & Resort, @qualitymarineclothing, @westpac Private Bank, @Dockmate Australia & New Zealand, @diageorareandexceptional and Wine and Only.

Video: @romanliebich





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Celebrating 100 issues

Ocean magazine was the star of the show at the Ocean Club's Owners' Coterie, celebrating 100 issues where it all began: the Sanctuary Cove International Boat Show.

Photography by Squirrel House Media and Roman Liebich

17 June 2022



Ocean magazine shone brightly on the first night of the 2022 Sanctuary Cove International Boat Show (SCIBS), where the achievement of 100 incredible issues was celebrated with a classy event at the Ocean Club's annual Owners' Coterie on Thursday 19 May.

Held at the Lagoon Lounge, guests at the lavish party included yacht owners, VIPs, sponsors and industry partners, who all gathered to mark this important milestone with Hillary Buckman, Managing Director and Editor-in-Chief at Ocean Media, and her team.

It was a poignant moment in the magazine's history, not least as the very first issue of *Ocean* was launched at the show 17 years ago. Since this time, the Ocean Media team has attended every edition of SCIBS, making it the perfect show to highlight the magazine's evolution and future.

Last year, the Ocean Club launched the Owner's Coterie, an exclusive event for owners and VIPs to mingle and.



Advertisement

above all, have fun, and this year it was the ideal event to reunite those who make the magazine what it is today.

The event was made possible by *Ocean's* generous Elite Sponsors – Benetti Yachts, Gold Coast City Marina & Shipyard, Lagoon and Analu – plus our fabulous Ocean Partners – Coral Sea Marina Resort, Quality Marine Clothing, Westpac Private Bank, Dockmate, Diageo Rare & Exceptional and Wine and Only.



Amanda Sallaway, Rob Ungar and Richard Dockerty.



Overlooking the superyacht marina and under starry skies, guests enjoyed delectable canapés, superb Champagne and French wine by Wine and Only.

Diageo Rare & Exceptional displayed some of the world's most spectacular whiskeys. Brand Ambassador Katie Nagar and Adam Douglas took guests through a tasting experience, which included Johnnie Walker's 48-Year-Old Master of Flavour, King George V Lunar, Mortlach's 20- and 25-Year-Old Single Malts and a Don Julio Real Extra Anejo Tequila.

Relishing the opportunity to socialise again after a few disrupted years and travel restrictions, guests joined the celebration from all corners of the globe and country, as well as every sector of the yachting industry.

"The Ocean Club events are always a highlight of the Sanctuary Cove International Boat Show," said Trenton Gay, CEO of Gold Coast City Marina & Shipyard (GCCM).

"It's always a great opportunity to reconnect with the industry and create new friendships for the future – it was a truly classy function that epitomised the superyacht lifestyle.

"It was incredible to see so many owners and leading superyacht captains come together to celebrate our growing industry and the 100th issue of *Ocean* magazine. GCCM was extremely proud to be involved," said Gay.

Peter Mahony, General Manager of Benetti Yachts, noted: "The Sanctuary Cove International Boat show never fails to entertain and is a highlight of the yachting calendar in the Southern Hemisphere.

"The 2022 edition did not disappoint. Buoyed by a strong market, the vibe of the show was upbeat. It was our pleasure to attend the *Ocean* magazine celebration at the Owners' Coterie, and we could not have been more impressed," he added.

"With a fun ambience, it was a great opportunity to enjoy this fabulous network and make new friendships. Well done to the whole Ocean Media team for once again raising the bar. We eagerly look forward to the next edition!"



Peter Mahony, General Manager of Benetti Yachts Asia and Darren Vaux



Signature cocktails were on offer at the bar and a talented three-piece band created the perfect party vibe for those who chose to dance the night away.

Guests also took advantage of the venue's alfresco and covered spaces, while others snapped selfies in the Ocean Club's photo booth complete with themed props.

Andrea Gambacorti, Co-Director of Analu, commented: "Analu was proud to be part of the Owners Coterie as one of Ocean's Elite Sponsors.

"The evening was a great success, not only in terms of the nature of the event, which had been carefully and successfully curated by the Ocean Media team, but also the calibre of those who attended.

"It was a pleasure to spend a few hours in a great environment with a strong line-up of owners and their guests thoroughly enjoying themselves. We look forward to continuing this tradition in the years to come.

"There was a great buzz during the evening, and it was a pleasure to see so many owners and their guests enjoying both the hospitality on offer and the Lagoon Lounge venue.

"As an Elite Sponsor, the evening was a total success, giving us the opportunity to revisit friends, clients and colleagues in a totally enjoyable and relaxing setting. Our congratulations again go to the Ocean Media team for their great care and the effort taken to stage this unique event."

Representatives from Quality Marine Clothing, an Ocean Partner of the event, also enjoyed the evening, which dazzled with conversation, laughter and camaraderie.

"Quality Marine Clothing had the pleasure of being a partner to Ocean Media for their annual opening night event at the Sanctuary Cove International Boat Show (SCIBS).

"Held in the stunning VIP lounge area, the Lagoon Lounge, our founders Duncan Curnow and Tony Liddy were in attendance along with many other VIPs. This was an incredible networking event where we caught up with many old friends and had the pleasure of making many new ones too.

"In honour of *Ocean* magazine's 100th edition, Hillary Buckman gave a moving speech about how far Ocean Media has come in the last few years and what her vision is for the future.

"The night was unparalleled with delicious canapes, freeflowing drinks and plenty of laughs. Quality Marine Clothing looks forward to a long and fruitful partnership with Ocean Media and is already counting the days until their next event."



Duncan Curnow, Angela Burlizzi, Tony Liddy and Andrea Gambacorti



"Partnering with the Ocean team in the Lagoon Lounge was a great way to entertain and introduce many new Lagoon owners to others in a relaxed environment while looking out at the incredible Lagoon *SEVENTY8* in all her finery," enthused John Cowpe from The Multihull Group.

Joscelyn O'Keefe from Coral Sea Marina Resort was equally enthused to be a part of the event. "We were delighted to sponsor Ocean Media's Owners Coterie at this year's SCIBS," O'Keefe said.

"It offered us a valuable opportunity to extend an invitation to some of our valued superyacht owners and captains as well as an opportunity to network with key industry players and explore avenues for new business. As always, thank you to Hillary, Michele and the Ocean Media team."

Hillary Buckman, buoyed by the overwhelming support, thanked everyone for attending and being part of the celebrations. "Being able to offer owners, VIPs and guests an evening of fun and entertainment while acknowledging the achievement that is 100 issues was truly spectacular," she said.

"The luxurious Intercontinental Hotel Lagoon Lounge made for a memorable event and was the perfect location for an exceptional gathering of friends. We look forward to welcoming everyone back in 2023!"

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Weekly News - Monday, 6 June, 2022

The May - June 2022 digital issue of PowerBoat is now available to download.

ALL THE BEST FROM THE PACIFIC POWERBOAT TEAM BARRY THOMPSON, DOUG DUKESON & ALEX RAM



VIDEO OF THE WEEK

McLay 651 CrossXover





DOCKMATE RELEASES DOCKCONTROL2

Dockmate,
manufacturer of
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remote control systems
for yachts, has
announced a new
software
communicating
between its remotes,
receiver and all
programmable
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E-News

DOCKMATE RELEASES DOCKCONTROL2

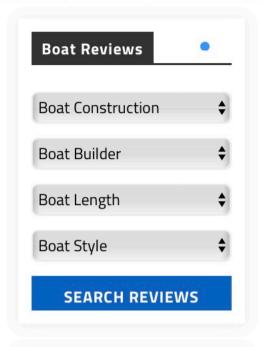


Dockmate, manufacturer of advanced wireless remote control systems for yachts, has announced a new software communicating between its remotes, receiver and all programmable interfaces and modules.



A complete re-write of its dealer-facing Windows app and the entire software stack within the system, DockControl2 allows for a common foundation for the different apps used to interface with host systems like Volvo Penta's TJS Gateway and Glendinning's CC1, or Vetus' V-CAN and Sleipner's S-Link. In addition, the software improves existing features, while adding more fail safes and extending Dockmate's proprietary wireless communication DockLink2 protocol. The new common software foundation also makes current and future integration projects with engine, motor and thruster controls easier and faster to implement and test.

For users, the software update allows for award-winning features like Throttle+ functionality, and a more precise SoftDocking feature. In addition, it creates static error codes displayed on the wireless remote to help dealers diagnose any issues that may arise. For dealers, Dockmate has built a new Wireless Programmer dongle that lets a dealer change settings, calibrate throttle and update the

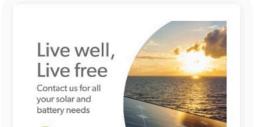


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Dockmate system without the need to open the Dockmate device or even to open up the dashboard, saving time.

To give users the most flexibility and control to operate their vessels in almost any situation or conditions, throttle+ offers a predetermined additional boost of throttle on every Dockmate remote control. Building on the recent release of Dockmate's patented SoftDocking feature, every Dockmate can now have three levels of engine control.

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The Great American Hatchery Road Trip - Nashua National Fish Hatchery

This week's stop on the Great American Hatchery Road Trip is the Nashua National Fish Hatchery in New Hampshire. Read more



Atlantic HMS Workshop Schedule

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Shark Category Returns to 89th Alabama Deep Sea Fishing Rodeo

At the request of anglers and spectators, the ADSFR will again have a shark category for the 89th annual event, scheduled July 14-17. Read more

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The Coast Guard Foundation received a charitable donation from the Coast Guard Marathon to support its ongoing efforts. Read more

NMMA Supports Regional Fishery Management Council Appointees

Commerce Secretary Gina Raimondo announced yesterday the 2022 Regional Fishery Management Council appointments. Read more



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Dockmate has hired Chris Myers as National Sales Manager to better service its customers throughout the United States. Read more

Sockeye Fishing Expands on Columbia River

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Industry Veteran Jay Harris Joins American Baitworks as VP of Sales

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DOCKMATE EXPANDS SALES STAFF WITH NEW NATIONAL SALES MANAGER

HOME INDUSTRY DOCKMATE EXPANDS SALES STAFF WITH NEW NATIONAL SALES MANAGER

INDUSTRY

JULY 1, 2022 W 0



Fort Lauderdale, Fla. - Dockmate®, manufacturer of advanced wireless remote-control systems for yachts, announced today it has hired Chris Myers as National Sales Manager to better service its customers throughout the United States. In his new role, Myers is tasked with directing the Dockmate team of inside and outside sales representatives across the United States and growing and supporting Dockmate's dealer network.

A lifelong boater and avid offshore and nearshore angler, Myers has been working professionally in the marine industry for nearly 20 years. He has been involved in all aspects including boatbuilding, products, manufacturing, sales and finance. Myers began his career with Buddy Davis Yachts, notable past positions include an appointment with Seakeeper, Finance Director at Galati Yachts, National Sales Manager for Lumishore, and most recently Business Manager for MarineMax.

"Managing sales in the United States is a big undertaking and one that takes the knowledge we know Chris will bring to this position," said Marc Curreri, CEO, Dockmate US. "We look forward to drawing from his broad expertise and are confident he will be an excellent representative of the brand."

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For more information on the next generation controls or Dockmate, please visit www.dockmate.us.

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Dockmate Hires National Sales Manager

Chris Myers will direct Dockmate's inside and outside sales teams and is tasked with growing and supporting the company's dealer network. Read More



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Dockmate Hires National Sales Manager

GARY REICH • JUN 6, 2022











Chris Myers
Photo courtesy of Dockmate

Wireless yacht remote control manufacturer Dockmate last week announced that it hired Chris Myers as national sales manager.

Myers comes to the company with 20 years of marine industry experience including positions at Buddy Davis Yachts, Seakeeper, Galati Yachts, Lumishore and Marine Max.

"Managing sales in the United States is a big undertaking and one that takes the knowledge we know Chris will bring to this position," said Marc Curreri, CEO, Dockmate U.S., in a statement. "We look forward to drawing from his broad expertise and are confident he will be an excellent representative of the brand."

"Dockmate is a terrific organization," said Myers in the statement. "The products we produce are engineered to the highest standard and our customer and dealer support is world class. The collaboration between our team is like none I've been a part of. I'm looking forward to helping lead and contribute to the growth of the Dockmate brand and help drive the overall awareness of this industry sector."

BY GARY REICH







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