

# February 2022

| Media                               | Context  | Links       |
|-------------------------------------|--|-------------|
| Boating Industry Online             | Neptune  | <u>Link</u> |
| Boating New Zealand Online          | Throttle+  | <u>Link</u> |
| Cruising Odyssey Online             | Dockmate Mention in Horizon 60 Power Cat Article | <u>Link</u> |
| IBI eNews                           | SoftDocking                                      | <u>Link</u> |
| IBI Online                          | SoftDocking                                      | <u>Link</u> |
| Interempresas Online                | Throttle+  | <u>Link</u> |
| Marine Industry News Online         | Throttle+  | <u>Link</u> |
| Marine Electronics Journal Magazine | Dockmate in Boating Industry Awards Feature      | Print       |
| Pacific Powerboat Online            | Mention in SCIBS Exhibitors Article              | <u>Link</u> |
| Power Yachts Online                 | Neptune  | <u>Link</u> |
| Powerboat World Online              | Throttle+  | <u>Link</u> |
| Sailing Magazine                    | Dockmate Remote Control in Kenetic 54 Boat Test  | Print       |
| The Triton Magazine                 | Dockmate vs. Yacht Controller                    | Print       |
| Voile et moteur Online              | Throttle+  | <u>Link</u> |

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Home > News > MMA names 2022 Neptune Award winners

### MMA names 2022 Neptune Award winners

**OFebruary 14, 2022** 

Marine Marketers of America (MMA), the exclusive association for those engaged in marine industry marketing activities, today announced recipients of the 2021 Neptune Awards for marine marketing excellence against the backdrop of the Miami International Boat



Show. The award program, now in its 14<sup>th</sup> year, honors creative concepts, campaigns and initiatives from across all sectors of the marine industry ecosystem.

An esteemed committee of creative professionals judged entries across 22 different categories covering a full range of marketing content and collateral. Each of the initiatives were created and executed between the timeframe of January – December 2021. The full list of winners is provided below. In addition, the top entry among all Neptune categories was selected to receive the coveted King Neptune Award. This honor goes to Sea-Doo for "Sea-Doo Switch Launch Campaign."

The Neptune Awards program continues to generate interest and intensify in competition as evidenced by more than 160 entries for 2021, an increase of 26 percent compared to the 2020 contest.

"We're continuously blown away by the caliber, creativity and clear results of submissions entered into the Neptune Awards program. The bar seems to be set higher and higher each year," said Victor Gonzalez, Neptune Awards Program Chair. "We applaud each of the winners for the efforts they're making to not only better position their own brands, but also to drive growth for the marine industry as a whole through innovative approaches to marketing."

### AD



### 2021 Neptune Award Winners

- National Magazine Ads (Series): Town of Palm Beach Marina, "Town of Palm Beach Marina Ad Series," created in partnership with Jacober Creative
- National Magazine Ads (Single): Sailfish Boats, "You Choose to Go Out. You Have to Come Home."
- National Magazine Ads (Spread) tie for category winner:
  - Tiara Yachts, "48-LS," created in partnership with Lambert

### NEWS

BRP expands Manitou manufacturing capacity

OApril 18, 2022

Boating Industry seeks input on women's initiatives in the marine industry

AIRMAR names director of global operations

OApril 18, 2022

Propspeed brings on new Mid-Atlantic support ^April 18, 2022

USA Waterski and Wake Sports Foundation announces 2022 Hall of Fame

OApril 18, 2022

Biden Administration announces temporary E15 gas sales to curb gas prices

OApril 14, 2022

Sea Tow releases annual member survey findings

Suntex Marinas acquires Key Harbor Marina

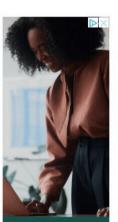
OApril 14, 2022

### MORE NEWS »









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- **B2B Marketing:** Cruisers Yachts, "Cruisers Yachts PRO B2B App & Website," created in partnership with Channel PRO
- Diversity Initiatives: Malibu Boats, "Brave the Wave Adaptive Surf Tour"
- Email Marketing: Nautique Boat Company, "Nautique Lead Nurture Program"
- Event Marketing/Grassroots: Mercury Marine, "V12 OEM Launch Event"
- Marketing Innovation: Bombardier Recreational Products, "Sea-Doo Switch Launch"
- Integrated Marketing Campaign: Heyday Wake Boats, "Heyday H22 Launch"
- Mobile Apps: Mercury Marine, "1<sup>st</sup> Mate"
- Newsletters Print & Digital: Strong's Marine, "DESTINATIONS Newsletter (print & digital)
- Online Advertising: Seakeeper, "Localized Digital"
- Public Relations: Water Sports Foundation (WSF), "Boating Safety Outreach Campaign," created in partnership with Kenton Smith Marketing
- Product Literature: Sailfish Boats, "Catalog-Magazine-Hybrid," created in partnership with Dino Marketing Group
- Regional Local Marketing: Town of Palm Beach, "Town of Palm Beach Marina Re-Launch," created in partnership with Jacober Creative
- Social Media: Recreational Boating and Fishing Foundation (RBFF), "Tik Tok Launch"
- Video Single Long: Malibu Boats, "Bringing Families Together"
- Video Single Short: Lowe Boats, "Brand Video"
- Video Series: Sportsman Boats, "Behind the Glass"
- Website Corporate & Brand: Nautique Boat Company, "Nautique Website"
- Website Special Landing Pages: Mercury Marine, "V12 Scroll to Launch Landing Page"
- Special Category Retention: Yamaha WaterCraft Group, "Yamaha Customer Retention Campaign"

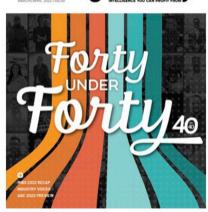
### 2021 Honorable Mentions:

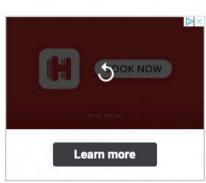
Advertisement

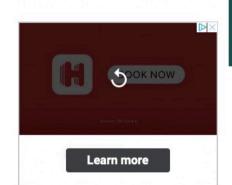


- National Magazine Ads (Single): Dockmate & Rushton Gregory, "Dockmate"
- National Magazine Ads (Spread): Town of Palm Beach Marina, "Town of Palm Beach Marina"
- B2B Marketing: American Boat and Yacht Council (ABYC), "Aquatic Invasive Species Awareness"
- Diversity Initiatives: Aquila, "Aquila Attracting Women Boaters Two Hulls at a Time"
- Email Marketing: MarineMax, "Together Again"
- Event Marketing/Grassroots: Sea-Doo, "Sea-Doo 'Switch It Up' Press Experience," created in partnership with LOOK Marketing
- Marketing Innovation: Sportsman Boats, "Digital Catalog QR Cards"
- Integrated Marketing Campaign: MasterCraft Boats, "Let Her Rip," created in partnership with Black Oak Creative
- Mobile Apps: Yamaha, "MyYamahaOutboards"
- Newsletters Print & Digital: Siren Marine, "Monthly e-Newsletter"
- Online Advertising: Boston Whaler, "Evergreen Campaign"
- Video Single Short: Sea Tow Services International, "We All Need a Helping Hand"
- Video Single Long: Yamaha WaterCraft Group, "Run the Water"
- Video Series: Boats Group, "Stomping Grounds by Boat Trader"
- Website Corporate & Brand: Lowe Boats, "Lowe Boats Website"
- Website Special Landing Pages: Yamaha WaterCraft Group, "Yamaha

# **BoatingIndustry**











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BOAT BLING

### **DOCKMATE THROTTLE+**



DOCKMATE, MANUFACTURER of wireless remote control systems for yachts, has added a new free feature for all Dockmate analogue and CAN bus remote controls, called Throttle+.

Throttle+ offers a predetermined additional boost of throttle on every SINGLE+, TWIN+ and TWIST Dockmate remote control. Building on the recent release of Dockmate's patented SoftDocking feature, every Dockmate can now have three levels of engine control.

On SINGLE+ and TWIN+ models a quick tap of the forward or reverse button gives a pre-programmed gentle rotation of the prop, called SoftDocking, for close quarters maneuvering; a full press of the forward or reverse buttons engages idle power; and by pressing the SEL button while pressing either forward or reverse gives a pre-programmed boost of additional throttle called Throttle+. This predetermined amount of throttle can be calibrated per direction to fit the precise needs of each customer and the type of vessel they own.

www.dockmate.eu

⟨ PREV POST

**COMPACT WORKHORSE** 

NEXT POST > RAYMARINE YACHTSENSE

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### **MORE POSTS**



( ) APRIL 5, 2022

MORE COASTGUARD ACTION, **FEWER BOATING INCIDENTS!** 



(1) MARCH 27, 2022

ONE MAN AND HIS BOATS; HARRY JENKINS, PART 2 - THE GOLDEN **YEARS** 



( ) MARCH 27, 2022 A LITTLE CONSIDERATION

**BOATING NZ ON DEMAND** 



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Home Cruising Life **Boat Reviews** Boat Shows > Gear Head ~ **Destinations** 

YOU ARE AT: Home » Boat Reviews » See Horizon 60 Power Cat at Miami Show

### BOAT REVIEWS

### See Horizon 60 Power Cat at Miami Show

By PETER JANSSEN — February 7, 2022 Ano Comments



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The Horizon Power Catamaran PC60 will be on display at the Miami show, starting Wednesday, February 16. Horizon will also have a 52 at the show, but the 60, which was first built in 2013, is one of the company's most popular models. Indeed, it is now working on hull number 25.

The 60 is a sophisticated, stable and long-range cruiser with an enormous amount of interior volume and exterior lounging and entertaining space. You can order it with three or four staterooms with en suite heads and a vast open salon, or you can have the master stateroom forward on the main deck with a smaller (although still spacious) salon.

The sky lounge up top is large enough to function as a second salon. The aft deck there can hold a 17-foot tender, and has a fresh-water wash down, barbeque and freezer. Move forward to the air-conditioned sky lounge, and you'll find another bar with a fridge and sink and a bench seat to port, and an L-shaped sofa with table and a lounge to starboard.

The sky lounge helm has a Stidd captain's chair facing three 22-inch Garmin displays. The boat is built for an owner-operator, and it has both bow and stern thrusters to help with docking. The captain also can switch to a Dock Mate remote to dock from the bow or stern.





Charter









The salon (pictured above) has an open layout with lots of light, an island galley and seating forward and on both sides. Double doors lead to the aft deck with a built-in wet bar, icemaker and fridge. The dining table has a starburst design on its teak top, and it can seat eight to ten people. More lounge seating is aft.

The master stateroom is down five stairs from the salon on the starboard side, with a king-sized bed, large hanging lockers and an aft head and shower. The other two staterooms are in the port hull; the VIP guest stateroom forward, and a twin stateroom aft. Both have en suite heads.

The Horizon 60 is powered by twin 705-hp Cummins, with a cruising speed of about 21 knots and a top speed of 27 knots.

Specs.: LOA: 61'7"; Beam: 24'6"; Draft: 4'9"; Disp.: 88,383 lbs.; Fuel: 1,000 gals..; Water: 250 gals.; Power: 2×705-hp Cummins diesels. Read more at http://horizonpowercats.com and see the video below:



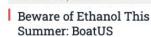




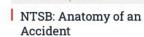


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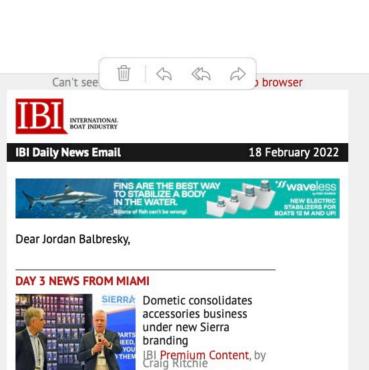


### **IBI** Editor

Changes at Dometic & OXE | New marine market entrants | More new products for 2022 | Garmin & AkzoNobel financials

To: Jordan Balbresky,

Reply-To: Ed@ibinews.com







Shields, Moeller business lines join Prime Line ATV accessories business under refreshed Sierra



New OXE Marine CEO meets industry at Miami

banner

IBI Premium Content, by Tony Esposito,



Harman Kardon enters marine stereo market IBI Premium Content, by Craig Ritchie

Gtechniq enters marine finishes segment
IBI Premium Content, by Craig Ritchie



Mercury explains new electric outboard

### **NEW LAUNCHES FROM MIAMI**

Smartgyro looks to turbocharge US sales

Alva Yachts introduces new 60ft solar cat

Dockmate debuts SoftDocking technology at

New electric boat from Correct Craft's Ingenity division takes builder to another level

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### **COMPANY FINANCIALS**



Garmin reports sixth consecutive year of revenue growth IBI Premium Content, by Craig Ritchie

Electronics manufacturer Garmin Ltd. released its 2021 fourth quarter and full-year financial results on Wednesday, reporting record revenues for ...



AkzoNobel sees substantial earnings Akzonobel Sees Substanting Sector demand gains; rising yachting sector demand IBI Premium Content, by Robert Wielaard Dutch paints and coatings giant on front foot, with boating sector leading the way



Correction: Brunswick's officers share dealings
On Tuesday, the 15th of February, IBI published a story about Brunswick's CEO and certain officers and directors share dealings. The story ...

### **Dockmate SoftDocking**

dockmate.eu

**DOCKMATE'S NEWLY PATENTED** SoftDocking



Dockmate remote-control docking system now has the ability to provide a measured and fully customisable engine response in order to ensure easy, stress-free docking.

SoftDocking, the

Programmed by a certified Dockmate installer to the preferences of each owner, a full push of the button will engage the throttle for standard control, but a quick tap of the remote's directional switch or movement of the joystick can initiate a pre-programmed, customisable fraction-of-a-second burst of the propellor. This completely removes the ensuing stress of engaging the throttle into gear.

SoftDocking functionality is now standard on all new Dockmate systems and can be retro-fitted to existing systems for a fee.

### Glomex black antennas

### glomex.it

**THE NEW BLACK** Glomex Line of marine antennas and accessories includes the popular Talitha, Nashira, Mizar and Avior TV antennas, as well as the revolutionary Glomeasy fast fitting and Classic antennas ranging from 25cm up to 2.4m.

The weBBoat Lite EVO and weBBoat Lite High Speed Wi-Fi antennas are also now available in black. The weBBoat range is an innovative 'coastal internet' system which provides internet access up to 20 miles offshore.





### Raymarine YachtSense Ecosystem

### raymarine.com

BILLED AS THE way to turn your boat into a smart home on the water, Raymarine's YachtSense Ecoystem is effectively a scaleable approach to getting boaters connected and comprises a new Raymarine App that connects directly to its Axiom displays and allows the user to command and control displays, back up waypoints and other data.

Also new is YachtSense Link, a fully marinised network router with 4G mobile broadband that allows remote connection to NMEA 2k devices. It also has a Geofencing capability to set movement trigger warnings and to allow tracking of the boat in recovery situations. Connecting with the App enables extended offboat connectivity.

# Yamaha targets small boat market with F25 outboard

**BYAMAHA** 

yamahaoutboards.com

YAMAHA MARINE HAS announced four new variants of its popular F25 four-stroke outboard in a clear bid to capture a greater share of the tender and small fishing boat markets. The company recently unveiled a pair of F25 models with 15-inch shaft lengths and power trim and tilt functionality,

along with two additional models featuring a new factory-installed tiller handle for greater convenience when operating the engine onboard smaller boats or other space-restricted environments.

The company expects to begin shipping the new engines to builders and dealers in spring 2022.

### New Suzuki outboards

### marine.suzuki.co.uk

SUZUKI'S LATEST OUTBOARD engines, the DF140B, DF115B and DF100C, are mechanically controlled and replace the out-going DF140A, DF115A and DF100B models. The new additions provide an upgraded compression ratio of 10.6:1 for better top speed and quicker acceleration as well as increased fuel economy through improved thermal efficiency. The outboards also include a 40-amp alternator that delivers improved output and battery charging at low idle speeds.

A redesigned cowling incorporates a new air intake structure with improved water separation and a silencer-resonator system to provide a more pleasant boating experience at all engine speeds. The new design also gives a smoother and more dynamic aesthetic appeal.

To make routine maintenance easier, Suzuki has made it possible to replace the oil filter by removing the upper engine cover.





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# Dockmate debuts SoftDocking technology at Miami

By Craig Ritchie | February 18, 2022



















Florida-based wireless remote control system manufacturer Dockmate debuted its newly-patented SoftDocking technology at the Miami International Boat Show this week, touting the system's intuitive operation as potential point of differentiation for yacht builders.

The company's newest addition to its line of remote steering and throttle controls incorporates a resistive capability that allows users to more precisely control the vessel when pulling into a slip. According to the company, its new SoftDocking technology has the ability to provide what it describes as "a measured and fully-customizable engine response" that eliminates the kick as engines engage in and out of gear. Simply tapping the control initiates a preprogrammed, fraction-of-a-second burst of the propellor to move the yacht gently into position, with no need for skippers to compensate for lag.

93b4803b-c776-011c-a4ef-79571783fc62



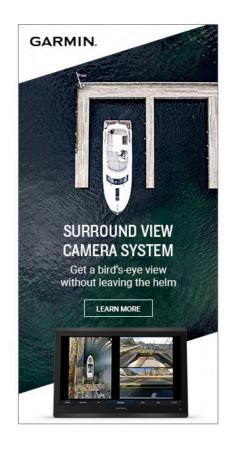
### SoftDocking tech

Dockmate's says it will now include its SoftDocking technology into each of its remote controls as a standard feature, and offer it as a retrofit upgrade to existing systems

The functionality will be offered as standard equipment on all new

Dockmate systems and can be retro-fitted to existing systems for a service fee.

"As a long-time boat owner, I had early frustrations docking, which led us to develop this technology in the first place," said Dockmate president, Dirk Illegems. "The Dockmate system is designed to eliminate the stress of docking by allowing boaters to control the boat from the rail or swim platform with a handheld remote. Now with SoftDocking, we're eliminating one more hurdle for boaters that will offer the easiest and most intuitive docking solution ever created."



### Most popular



Turkey expels one of two Abramovich yachts



MarineMax invests in online boat retailer **IBI Premium Content** 



Russia sanctions lead Dutch to raise number of detained superyachts to 20

**IBI Premium Content, by** I Robert Wielaard



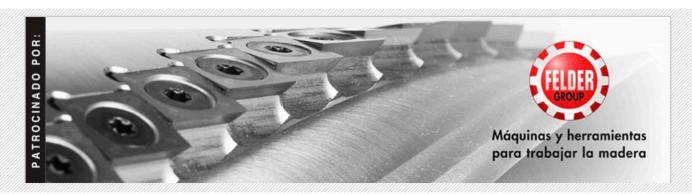
E1 RaceBird E1's electric foiling raceboat hits water for the first time

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# **NÁUTICA**

NÁUTICA ACTUALIDAD OPINIÓN PRODUCTOS TECNOLOGÍA ENTIDADES REVISTAS.



### Dockmate añade la tecnología Throttle+ para una mayor flexibilidad y más control

07/02/2022













**Dockmate**, fabricante de sistemas avanzados de control remoto inalámbrico para yates, ha anunciado la incorporación de una nueva y potente función gratuita para todos los controles remotos analógicos y de bus CAN de Dockmate:

En un esfuerzo por ofrecer a los usuarios la máxima flexibilidad y control para manejar sus embarcaciones en casi cualquier situación o condición, Throttle+ ofrece un impulso adicional predeterminado de aceleración en todos los mandos a distancia Dockmate Single+, Twin+ y Twist. Basándose en el reciente lanzamiento de la función patentada SoftDocking de Dockmate, cada Dockmate puede tener ahora tres niveles de control del motor.

En los modelos Single+ y Twin+, una pulsación rápida del botón de avance o retroceso proporciona una rotación suave preprogramada de la hélice, denominada SoftDocking, para maniobrar en espacios reducidos; una pulsación completa de los botones de avance o retroceso activa la potencia de ralentí; y pulsando el botón 'SEL' mientras se pulsa el avance o el retroceso se obtiene un impulso preprogramado de aceleración adicional denominado Throttle+. Esta cantidad predeterminada de aceleración puede calibrarse por dirección para adaptarse a las necesidades precisas de cada cliente y al tipo de embarcación que posee.

### REVISTAS <>



### TOP PRODUCTS



**TRANSGRÚAS** CIAL., S.L.

Grúas marinas

### **NEWSLETTERS - Suscribirse**



### **ÚLTIMAS NOTICIAS**

Seatronx lanza el sistema de cámaras de pesca Surfvision HD+

Nautix, protección y mantenimiento de barcos

Torqeedo presenta sus avanzados sistemas de propulsión eléctrica e híbrida

Pinturas para la integridad de la embarcación

En un mando Twist (joystick) no es necesario pulsar el botón 'SEL' para utilizar Throttle+. En su lugar, Dockmate utiliza la naturaleza proporcional del joystick Twist, lo que permite a los usuarios dar un toque al joystick para el SoftDocking, una pulsación completa del joystick en cualquier dirección hacia delante, hacia atrás o en diagonal, para la velocidad de ralentí o empujando el joystick más allá del umbral de Throttle+ para activar el empuje adicional.

SoftDocking y Throttle+ están precargados en todos los nuevos mandos Dockmate y se configuran durante la instalación.

"Sabemos que nuestros usuarios se encuentran con una gran variedad de condiciones en el transcurso de sus cruceros, incluyendo corrientes cambiantes y viento", dijo Dirk Illegems, presidente de Dockmate. "A veces la velocidad de ralentí es excesiva y otras veces no es suficiente. Throttle+ permite dar un empujón extra cuando se necesita. Estamos seguros de que con SoftDocking y Throttle+, estas nuevas funciones gratuitas convierten a Dockmate en el sistema de acoplamiento por control remoto más versátil del mercado", explicó.

### **COMENTARIOS AL ARTÍCULO/NOTICIA**

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# La construcción del Akira YN 20457 ya está en marcha

### **EMPRESAS DESTACADAS**



### OPINIÓN



### Entrevista a Niels Klarenbeek, director de Metstrade

"Será un espectáculo totalmente híbrido con Metstrade TV en directo, online con Metstrade Connect"



### Entrevista a Olivier Haroche de Barcelona Yachting

"Debo demostrarle al propietario del barco en venta que soy imprescindible desde el principio hasta el final de la venta"



### Entrevista a Rafael Tordillo, gerente de Maquinaria Balear

"Las carpinterías náuticas en Baleares son una referencia mundial"



### Entrevista a Salvador Coll Huerta, de Motor Técnic Masnou

Oficio vocacional



# ¿Se deberían flexibilizar las titulaciones náuticas?

¿Cómo se plantea el futuro de la industria náutica?

### **OTRAS SECCIONES**

Entidades y asociaciones para el sector náutico

Directorio por empresas

### **SERVICIOS**

Jornadas Profesionales Marketing digital sector industrial Comunicación B2B



### IBEX INNOVATION AWARDS

The IBEX (International BoatBuilders' Exhibition & Conference) Awards celebrate new, innovative marine products. Judges are members of Boating Writers International. The National Marine Manufacturers Association manages the contest.

### **ELECTRICAL SYSTEMS**

### Discover Battery, Lithium Blue

For marine deep-cycle loads and trolling motor applications. Incorporates a BMS (Battery Management System) that controls the safety of the battery and real-time

Bluetooth access to the battery's charge, voltage, current and temperature. Built-in suitcase-style handle and field-serviceable

Honorable mention: Raymarine YachtSense Modular Digital Control System

### **ENTERTAINMENT**

### RideController, LED+

Brings forward thinking, unique, concertlevel lighting control to the marine market. Featuring up to four RGB/WW, a marketfirst four digitally addressable zones, a simple control API, full customization, and real-time adaptive music synchronization. The ultimate lighting experience.

### **OEM ELECTRONICS**

### Volvo Penta, Assisted Docking

Compensates for some external elemental forces and allows you to navigate tight areas with higher precision. Combining automation with control, it provides ease to seasoned boaters and beginners learning how to dock a boat.



### SAFETY EQUIPMENT

### **OSCAR Navigation, OSCAR Sentry**

new level. Combining latest camera automatically detects and recognizes any technology with artificial intelligence, it

Takes situational awareness to a scans the environment continuously and floating obstacle-large and small, day

and night. Key features include collision avoidance, perimeter surveillance, and object tracking.



### BOATING INDUSTRY TOP PRODUCTS

Judges representing Boating Industry magazine select products "for their impact on the industry, innovations and how they advance the product category, or in some cases, create a new segment on its own." Candidate products must have been introduced or significantly updated since January 2020. Here are electronics and electrical products culled from the overall list of 50 marine equipment winners.

### **ACR Electronics ResQFlare**

High-intensity LED electronic distress flare providing US recreational boaters with a safe, convenient and cost-effective alternative to pyrotechnic flares. With the accompanying daytime distress flag, it is a complete distress signaling solution that is certified to meet US Coast Guard requirements.

### Fusion Signature Series 3 Speakers & Subwoofer

First to offer CRGBW LED illumination for marine speakers and subwoofers, combines red, green and blue LEDs with cool white and warm white. Lineup now includes wake tower speakers and 12-inch subwoofer.

### Entratech Systems WIF to NMEA 2000 Sensor

Compact water-in-fuel sensor to NMEA 2000 plug-in converter module. Monitors the water-in-fuel sensor on marine diesel filters through the NMEA 2000 network and shows an alert on the MFD.

### Hubbell Marine Intelligent Dockside Power Pedestal

Gives marina owners a state-of-the-art power delivery system that provides superior customer amenities and helps to efficiently manage the facility. Four models accommodate specific electrical needs. The Captain/Owner app provides reporting and power condition alerts and more.

### CDK Global LightspeedEVO – Voice Connect

Integrates with the LightspeedEVO DMS (Dealer Management System). Automatically directs phone calls to the right place using saved customer information. Helps save time and money, requiring less time and input from dealership employees.

### Nautic Alert Insight X3

Revolutionizes communication redundancy and reliability with dual-mode auto-switching communication technology through its state-of-the-art cloud and device architecture.

24 Marine Electronics Journal January/February 2022

### **Dockmate Wireless Remote Control System**

Features a new IP67-rated waterproof receiver with DockLink, a proprietary communications protocol. Dockmate signal reaches up to 165 feet, with two-way communication between the remote and the receiver, allowing the operator to know the communication status. Engine Universal Speed Control Interface enables smooth, fully proportional, and variable-speed throttle control on a wide variety of analog engine controls.

### Volvo Penta Assisted Docking

Integrates a software layer with the company's GPS-based Dynamic Positioning System and proprietary Inboard Performance Systems (IPS) for a complete package, including HMI (human-machine interface) at the helm, electronics via the engine, propulsion systems and sensors, and advanced navigation processing power for a much easier boating experience, even in rough conditions. System consists of the joystick and the GPS-based Dynamic Positioning System antenna.

### Prospec Electronics Tower X Marine Speaker

Audiophile-level fidelity at the full volume range and an LED light show. Fully marinized, it has a unique angled face design that points the music towards the skier or surfer, keeping the sound from reflecting off the water and becoming distorted.

### Garmin GPSMAP 1243xsvConnect

Slim design borders with an edge-to-edge glass display can be bail-, flush- or flat-mounted and offers a reduced footprint over previous models. High-res IPS touchscreen for maximized viewing from all angles. Built-in ultra-high-definition SideVü and ClearVü feature new vivid color palettes. Supports 1kW CHIRP sonar, radar and Panoptix LiveScope.

### **GOST IDP Series**

Supports a wide range of greatly enhanced speed, security and location-based machine-to-machine (M2M) services. Offers users the most reliable way to track their vessels from anywhere in the world. Streamlined and user-friendly control of geofence monitoring and alerts, remote arm/disarm functionality, and real-time GPS tracking.



SI-TEX Marine SP120C Autopilot

Advanced performance with a compact color LCD display ideal for boats up to 38 feet. Comes paired with SI-TEX's powerful nine-

axis gyrocompass for quick course detection and precise steering control. Four steering modes: Manual, Auto, GPS Waypoint Steering (when interfaced with GPS) and Wind Steering, which steers to wind when interfaced with wind sensors for sailboat applications.

### IRIS CMAC

Industry's first fully integrated command and control system for boat cameras and alarms. Features digital video recording, alarm management, network and serial data management. Built-in recorder is fully configurable to maximize storage time, allowing users to adjust resolution, frame rate, and motion detection parameters. Can be connected to a boat's Wi-Fi router so all onboard cameras can be viewed on smart phones, tablets or computers.

### KICKER Marine Audio KMFC & KMTC Horn-Loaded Speakers

Superior horn geometry eliminates standing waves and resonances. The 11-inch speakers are largest in the class, further enhancing sound quality and efficiency. All wiring is hidden in the mounting for marine-grade connection.

### Veratron VL Flex 52 Gauge

Round instrument display competes head-to-head with multifunction TFT screens for usability and supports a broad range of sensors. Can be programmed for up to 22 sets of data. The 1.44-inch display has a single data layout with a large numeric value and colored bar graph. Unlike analog gauges, the display can be configured to display two data sets simultaneously.

### Siren Marine Siren 3 Pro

Superior horn geometry eliminates standing waves and resonances. The 11-inch speakers are largest in the class, further enhancing sound quality and efficiency. All wiring is hidden in the mounting for marine-grade connection.

### Torqeedo Travel 603

Two-hp direct-drive, short-shaft motor is the lightest in its power class, weighing 34 pounds, including high-performance lithium-ion battery rated at 500 Wh. Battery has individually welded steel safety cells with proprietary 5-stage safety system.

### Precision Measurement Technologies TALOS Remote Lightning Awareness System

Provides audible beeps and visual flashes to indicate the distance from a storm and assist with storm preparations. Receive real-time alerts each time a lightning strike is detected.

### Lowrance Active Target

Live-action views of fish moving in and around structure. Delivers top-of-the-line live sonar functionality to the HDS LIVE Ultimate Fishing System, as well as HDS Carbon and Elite FS displays. Can be set to Forward, Down or Scout mode.

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# DOCKMATE ADDS THROTTLE + TECHNOLOGY FOR EVEN MORE FLEXIBILITY AND CONTROL

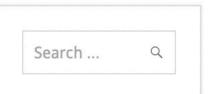
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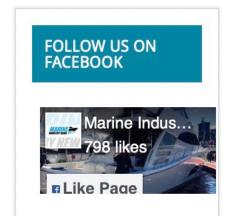
Boortmeerbeek, Belgium – Dockmate<sup>®</sup>, manufacturer of advanced wireless remote control systems for yachts, announced today the addition of a powerful new free feature for all Dockmate analogue and CAN bus remote controls – Throttle+.

In an effort to give users the most flexibility and control to operate their vessels in almost any situation or conditions,

Throttle+ offers a predetermined additional boost of throttle on every SINGLE+, TWIN+ and TWIST Dockmate remote control. Building on the recent release of Dockmate's patented SoftDocking feature, every Dockmate can now have three levels of engine control.

On SINGLE+ and TWIN+ models a quick tap of the forward or reverse button gives a pre-programmed gentle rotation of the prop, called SoftDocking, for close quarters maneuvering; a full press of the forward or reverse buttons engages idle power; and by pressing the "SEL" button while pressing either forward or reverse gives a pre-programmed boost of additional throttle called Throttle+. This predetermined









Dockmate adds

throttle + technology

for even more

flexibility and control



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amount of throttle can be calibrated per direction to fit the precise needs of each customer and the type of vessel they own.

On a TWIST (joystick) remote there is no need to press the SEL button to use Throttle+. Instead Dockmate uses the proportional nature of the TWIST joystick, allowing users to tap the joystick for SoftDocking, a full push of the joystick in any direction forward, reverse or diagonal, for idle speed or by pushing the joystick further over the Throttle+ threshold to engage the additional thrust.

SoftDocking and Throttle+ are pre-loaded on all new Dockmate controls and are configured during installation.

"We know that our users encounter a variety of conditions in the course of their cruises including changing currents and wind," said Dirk Illegems, president, Dockmate. "Sometimes idle speed is too much and sometimes it's not enough.

Throttle+ allows you to give just an extra push when you need it. We are positive that with SoftDocking and Throttle+, these free new features make Dockmate the most versatile remote control docking system on the market."

For more information on the next generation controls or Dockmate, please visit www.dockmate.eu.



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Norman Wright 82



Boat

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### E-News

### FIRST WAVE OF EXHIBITORS ON BOARD FOR SCIBS



Sanctuary Cove International Boat Show (SCIBS) is ready for a blockbuster of a year when it returns from 19 - 22 May 2022 with a show stopping lineup of exhibitors.

# Dek

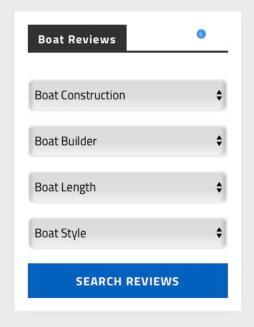
The SCIBS 2022 has already attracted a record number of prominent exhibitors with 25,000sqm showcase space dedicated to trailer boats to meet increased consumer demand, more premium inclusions and additional covered display space on water.

Among the premium brands taking prime position on the water for the 33rd annual SCIBS event are Riviera, Princess Yachts, Palm Beach, Maritimo, Horizon, Alexander Marine, Integrity, Whitehaven, Eyachts, Fleming, Beneteau, Axopar, Lagoon and Iliad.

Trailerable boats, watersports and inflatable craft will also have a prominent presence with the likes of Quintrex, Yamaha, Jeanneau, Northside Marine, JSW Powersports, Sea-Doo, Nautique, Stejcraft, BRIG, Sailfish Catamarans, Voyager Catamarans, Mercury, Zodiac, Honda and Mastercraft already on board.



The latest marine gear and gadgets will also be on display with Garmin, Fusion, Navionics, Raymarine, Dometic, Lowrance, VETUS-Maxwell, International Paint, Awlgrip, Dockmate and BLA showcasing their high-tech innovations in The Pavilions.



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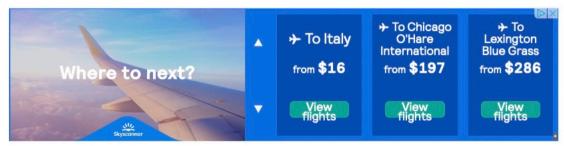
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ADMIN / TOP YACHTS / 2022 NEPTUNE AWARDS AWARDS MARINE MARKETERS OF AMERICA MARKETING MMA NEPTUNE AWARDS / 0

Marine Marketers of America (MMA), the exclusive association for those engaged in marine industry marketing activities, today announced recipients of the 2021 Neptune Awards for marine marketing excellence against the backdrop of the Miami International Boat Show. The award program, now in its 14<sup>th</sup> year, honors creative concepts, campaigns and initiatives from across all sectors of the marine industry ecosystem.



An esteemed committee of creative professionals judged entries across 22 different categories covering a full range of marketing content and collateral. Each of the initiatives were created and executed between the timeframe of January – December 2021. The full list of winners is provided below. In addition, the top entry among all Neptune categories was selected to receive the coveted King Neptune Award. This honor goes to Sea-Doo for "Sea-Doo Switch Launch Campaign."

The Neptune Awards program continues to generate interest and intensify in competition as evidenced by more than 160 entries for 2021, an increase of 26 percent compared to the 2020 contest.

"We're continuously blown away by the caliber, creativity and clear results of submissions entered into the Neptune Awards program. The bar seems to be set higher and higher each year," said Victor Gonzalez, Neptune Awards Program Chair. "We applaud each of the winners for the efforts they're making to not only better position their own brands, but also to drive growth for the marine industry as a whole through innovative approaches to marketing."



**2021 Neptune Award Winners** 



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Superyacht market soars to £3bn a year as billionaires seek refuge during the pandemic



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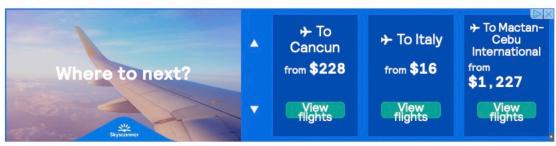
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### LATEST TWEETS

20R2CKIRE

- National Magazine Ads (Series): Town of Palm Beach Marina, "Town of Palm Beach Marina Ad Series," created in partnership with Jacober Creative
- National Magazine Ads (Single): Sailfish Boats, "You Choose to Go Out. You Have to Come Home."
- National Magazine Ads (Spread) tie for category winner:
  - Tiara Yachts, "48-LS," created in partnership with Lambert
  - Suzuki Marine USA, "Really Good Day"
- B2BMarketing: Cruisers Yachts, "Cruisers Yachts PRO B2B App & Website," created in partnership with Channel PRO
- Diversity Initiatives: Malibu Boats, "Brave the Wave Adaptive Surf Tour"
- EmailMarketing: Nautique Boat Company, "Nautique Lead Nurture Program"
- Event Marketing/Grassroots: Mercury Marine, "V12 OEM Launch Event"
- Marketing Innovation: Bombardier Recreational Products, "Sea-Doo Switch Launch"
- Integrated Marketing Campaign: Heyday Wake Boats, "Heyday H22 Launch"
- MobileApps: MercuryMarine, "1<sup>St</sup> Mate"
- Newsletters Print & Digital: Strong's Marine, "DESTINATIONS Newsletter (print & digital)
- Online Advertising: Seakeeper, "Localized Digital"
- Public Relations: Water Sports Foundation (WSF), "Boating Safety Outreach Campaign," created in partnership with Kenton Smith Marketing
- Product Literature: Sailfish Boats, "Catalog-Magazine-Hybrid," created in partnership with Dino Marketing Group
- Regional-Local Marketing: Town of Palm Beach, "Town of Palm Beach Marina Re-Launch," created in partnership with Jacober Creative
- Social media: Recreational Boating and Fishing Foundation (RBFF), "Tik Tok Launch"
- Video Single Long: Malibu Boats, "Bringing Families Together"
- Video Single Short: Lowe Boats, "Brand Video"
- Video-Series: Sportsman Boats, "Behind the Glass"
- Website Corporate & Brand: Nautique Boat Company, "Nautique Website"
- Website Special Landing Pages: Mercury Marine, "V12 Scroll to Launch Landing Page"
- Special Category Retention: Yamaha WaterCraft Group, "Yamaha Customer Retention Campaign"

### 2021 Honorable Mentions:



### advertisement

- National Magazine Ads (Single): Dockmate & Rushton Gregory, "Dockmate"
- National Magazine Ads (Spread): Town of Palm Beach Marina, "Town of Palm Beach Marina"
- B2BMarketing: American Boat and Yacht Council (ABYC), "Aquatic Invasive Species Awareness"
- Diversity Initiatives: Aquila, "Aquila Attracting Women Boaters Two Hulls at a Time"
- Email Marketing: MarineMax, "Together Again"
- Event Marketing/Grassroots: Sea-Doo, "Sea-Doo 'Switch It Up' Press Experience," created in partnership with LOOK Marketing
- Marketing Innovation: Sportsman Boats, "Digital Catalog QR Cards"



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Imperial Star Destroyer - nothing more to add... - photo © Star Wars

**Dear Rushton Gregory Communications** 

The reality is that this notion got its first outing in the Special Boat Service section of Caped Crusaders. That section's role was certainly that of the harbinger, which I suppose in the naval sense is the classic 'send the first salvo across the bow'.

Yet what we're really talking about here is a certain military feel. A no nonsense look. Decidedly with these craft, form follows function, with an inherent ruggedness present all the while. There's a proud burgee of dependability flying from the mast, a subdued colour palette, and a very restrained design ethos. Think Bauhaus over Rococo and you're probably there

Irrefutably, you would have to say that pleasure craft reflecting naval lines lays firmly at the feet of the Demigod, Jon Bannenberg. Carinthia V and VI were effectively Lürssen Frigates with the Master's deft touch only adding to the purposefulness of that glorious sheer line. They certainly did have an innate ability to make many a liner look pedestrian, and a good deal of yachts appear boring, both then and now.



Shooter says 'You're outta here!' And you're most definitely gone... hurtle off the front by a steam catapult, and you'd better make sure you lit the hurtle wicks on the afterburners before you get there! - photo @ Photo supplied

Superyacht A just looks like the Conning Tower of some massive sub, Nord looks like an aircraft carrier bearing down on you, Bold went the whole hog and sports a grey paint job, and Yaz said what the hell, and just repurposed a Frigate's actual hull. Skat went for her project number in drop shadow on her quarters to demonstrably indicate the owner's brief to the designer, and back in the Jurassic Period, the Martin Francis-penned Eco just said, 'I'll be a waterborne Imperial Star Destroyer, and thank you very much!



Skat with her very distinctive nomenclature - photo @ Photo supplied

It has been kind of interesting to see a wave (no pun intended) of military-esque vessels popping up. Now some designs of late might have been more Capital or Flagship, others strike vessels, some more recon or fleet replenishment ships like all the explorer/expedition vessels (to say nothing of the shadow boats) with a couple even adopting camo as their livery, and even strong overtones of landing craft.

However, the one category that has been missing so far from the regalia is the PT, MTB, E-Boot, fast-attack type craft, although there are subtle undertones of such in some of the ones mentioned here. Everything old is new again eh? All of that is totally terrific, and can be as mesmerising as a concentric circle going around at an amusement fair, or the spinner in the centre of a turbofan on a jet liner.



Mazu 62 - photo @ Mazu Yachts





### Second Salvo

Yet the craft that set the range for this second salvo, as it were, is the Mazu 62. In just the one image you got the notion of speed, and I mean business prow, command in the naval sense of the word with the central helm, and what is effectively a slab sidedness that without those large windows would make her ultra-utilitarian. But all of that means volume, both on deck, and below, with a hefty 5.3m beam being put to good use. A shallowish draft of 1.4m talks speed, and a pair of 1350 IPS units says 43 knots WOT and 33 for cruise.



Mazu 62 - photo © Mazu Yachts

Versatility is key, with options for two or three cabins, crew quarters, and so forth, matching her day boat, overnighter or weekend credentials, just as much her ability to be the chase boat for the mother ship. There is a forward facing foredeck lounge that can also be a huge sunpad, seating under the hardtop, and also a convertible aft deck to be more lounging, or tender/toy stowage.

Big Sister, the Mazu 82 had a real PT feel, 40 knot pace to match the looks, and even space for the 40mm cannon on the foredeck. That could be a smidgeon hard to see past when under way, but if it popped up out of the deck, like the Spirit of Ecstasy from an RR grille, then you certainly would own the anchorage.



New 40-knots Mazu 82 superyacht - photo © Pozitif Studyo



### Well and truly in the mix...

Sanlorenzo's Bluegame BG72 definitely had a place in this ditty. From Destroyer raked wheelhouse windows, to flying buttresses, and a free flowing main saloon that went out onto an aft deck that just screams a place to roll out the depth charges on the enemy subs below. This one boat had all the juxtapositioning between military and yacht going on, and for my money, the practicality versus style combo works handsomely.



The Bluegame BG72 is a modern take on yachting for a very modern world - photo © Bluegame

Now Bluegame love to call it the 'disruptive BG72', but that's just the Marketing Department talking after a really long lunch. I think it is better to talk about integration, personality, along with quality of fit out, and space utilisation, which to some degree is customisable. Adaptability to suit your specific needs extends to the massive aft deck, resplendent for a massive sunset cocktail party, to über swim platform with it's own stairway to the sea, or stowage for toys, toys, and more toys.

The full beam, sea-level space just in front can be the main saloon, or an owner's oasis. Like many a craft in this space, she opts for the space saving of Volvo Penta IPS, and can clip along at 31 knots when required.



BG72 is a wonderful combination of hard edge and flowing line, with a delightful use of space - photo © Bluegame

### RIBs were always going to be in this



Sacs Rebel 55 - photo © Sacs

It could be the pronounced collars, and the 'R' part could be way more in use than any hint of 'I', but the SACS Marine Rebel 55 is our bridge from boat to RIB. Looking a bit like the Whiskey Project's craft with its totally atypical acronym name for the military sector of MMRC (or Multi Mission Reconnaissance Craft), but there's plenty of muscle and menace, style and sensory intel on offer to make the Rebel 55 a distinct node on this journey.



Pirelli by TecnoRib Pirelli 35 - photo © TecnoRib

Continuing on, and SACS and Tecnorib joined forces late last year, and they are definitely set to be an even more powerful member of the dayboating fraternity. Throw in a great name like Pirelli, and it is sort of like some Italian - Game. Set. Match. - sort of thing, with everyone dressed in Fila or maybe Sergio Tacchini. Euro disco from the speakers, Negronis for everyone, and the deal is done. Party on, Wayne.



Heaps of fun, and stepped hull of Ribco R28s very evident in this image - photo © John Curnow

Could have probably picked any of the Greek RIB manufacturers for this one, especially after my time with this Ribco 28R, but the shots of the Onda 341P also came to mind, with a skinny, stepped hull, military style standup, bolstered seating for pilot and co-pilot, and no-fuss sun protection. If it were not for the bright accent colour you would have not got past Navy in the first sentence just now.



Onda 341P - photo © Sand People

And you were always going to be able to include Capelli and Lomac in this sector, as well. Maybe a softer colour took away some of the brutalness, but the intent is always there, and nothing says paramilitary quite like a RIB in full flight...



Power to explore and standout - Capelli Tempest 44 - photo © Short Marine

For when a name says it all...



Underway with the tactical Adventure 44. - photo @ Tactical Custom Boats

Tactical. As in Tactical Custom Boats, who launched their next generation model, the Adventure-44 late last year. It's all alloy, with the hull being quarter inch 5083 aluminium, and her structure actually surpasses that of the US and Canadian navies. Powered by triple COX 300hp Diesel outboards, she is intended to cruise at 30 knots in conditions most others would be tucked up in their bed for, and with 670 US Gallons on board, she'll do it for a while, too.

Tactical, a division of Platinum Marine Group (Crescent Yachts), refer to her as 'a capable cruiser, aggressive sports fisher, an entertainer, and a relaxation machine.' However, it is her look that got her in this space, and she too has a yacht-type feel, not an all work, no play discarding of anything remotely lush.



The tactical Adventure 44 at night - photo © Tactical Custom Boats

The Greg Marshall-designed craft is coated with closed cell foam for insulation and sound deadening to improve ride quality. Ride quality of the A-44 is improved with a pair of Shockwave pneumatic seats and there's an onboard diesel heater for cooler climes, and a powered sunroof, to go with all the opening glass for the warmer times. She can be set up to fish, or carry paddleboards, inflatable, bikes and so for the adventurer types, even tow water toys for all the kids to enjoy. There are even a water and also air drone included in the sale.

### A wrap

So the most amazing part of all of this is just how fun it can be. Some won't have the palate for it, and that's fine. For those who can handle the angular design, the performance, whether that's measured in pace or latitudes of operation, these craft have all the airs and graces expected of their type and time. I guess you might call them follies, especially if you are a fan of certain building restoration shows, but there is one major difference.



Mazu 62 - photo @ Mazu Yachts

These are not water tanks, mills, factories, hangars, or bunkers trying to be repurposed way beyond anything their original designers intended or envisaged. From the keel up they have been built to deliver luxury and entertainment, and do so with a certain cheek (and chic too). By all accounts, they have excelled at their mission. Vive la difference!

OK. Today you will find that our website has an abundance of material from right across the globe, and if you cannot find something, just try the search button right up the top of the landing page, above our logo.



Onda 341P - photo © Sand Peopl

So as you see, there are stories, lessons, inspirations and history to regale yourself with. Please do savour... We're really enjoying bringing you the best stories from all over the globe. If you want to add to that, then please make contact with us via email.

Remember too, if you want to see what is happening in the other parts of the group, go to the top of the <a href="Powerboat.World">Powerboat.World</a> home page and the drag down menu on the right, select the site you want to see and, voila, it's all there for you.

2022 is off and running. Woohooooo.

John Curnow Global Editor, Powerboat.World



### Navier raises \$7.2m in Seed Capital to build the nextgeneration marine vessels in the US

Navier is announcing a \$7.2M seed raise to build the boats of the future. Co-founded by MIT alumni Sampriti Bhattacharyya, PhD (CEO) and Reo Baird (CTO), Navier is building a new type of watercraft that cuts running costs by 90%.



### Finding serenity on the new Swift Trawler 48

There are few things more satisfying than standing at the helm of your ship and looking around in every direction only to see that you're surrounded by nature - whether it be mountains, the greenery of forests, or simply miles upon miles of blue water.



## All-new Van der Valk Flybridge ready for summer

Construction is continuing smoothly on Van der Valk brand-new take on the award-winning Flybridge range. Gorgeous inside and out, this 25.50-metre yacht is due for delivery before the summer, to make 2022 a very special year for her owners.



### Invictus Yacht double US debut at 2022 Miami International Boat Show

Invictus Yacht will return to the Miami International Boat Show (February 16-20). Two models, GT280S and TT460, will make their US debut. Also, the Invictus GT370 will be on display.



### Eight tips and tricks every boater should know

Captains know best—that's why we turn to them for advice and the latest tips on boating and marine-related matter.



### MJM Yachts 4z Hull #1 nearing completion

True to the MJM DNA, she is an all weather, all conditions capable day yacht with a convertible indoor/outdoor pilothouse, epic performance, and superb ride comfort.



### If you had to choose... Flyer 9 Sundeck or Spacedeck?

Whether it's sunbathing and an overnight with family on the Flyer 9 SUNdeck, or a day of watersports and rafting up with friends on the Flyer 9 SPACEdeck, the possibilities for fun are endless on the Flyer 9.



The boundless beauty of the CRN 52-metre M/Y 142
This all-aluminium yacht has been designed by CRN in partnership with architecture and design studio Omega Architects, who conceived the taut, mellifluous external lines, and architects Massari Design.



The MJM 32® - The next chapter for MJM Yachts
The 3z includes the protection of an indoor/outdoor
pilothouse, the most usable space in class, and delivers
the swift, soft ride of an advanced Doug Zurn hull design.



Tankoa announces the sale of the first all-aluminum 55m superyacht T55 Sportiva

The Genoa-based boutique shipyard is proud to announce the signing of a contract for the first all-aluminium 55-metre unit in the new series designed by Luca Dini.



Boating tips: Navigating safely with marine electronics In this episode, Captain Keith and Nick explain how to properly utilize your boat's marine electronics to navigate the waterways safely and effectively.



Sea Ray to unveil Sundancer 370 Outboard with Mercury V12 600HP Engines at Miami Int'l Boat Show At the Miami International Boat Show (MIBS), Feb. 16-20, Sea Ray will debut the award-winning Sundancer 370 Outboard equipped with the latest in legendary propulsion from Mercury Marine® - twin 7.6L V12 600hp Verado® outboard engines.



### Gene Machine and Gene Chaser to lead Damen Yachting's Miami Yacht Show line up

Damen Yachting is delighted to confirm that the 55-metre Amels 180 Gene Machine and 55-metre Yacht Support YS 5009 Gene Chaser will be showcasing at this year's Miami Yacht Show.



# The new Slim Limousine Tender that fits in the garages of most superyachts at sea

Wooden Boats (founded by engineer Marco Arnaboldi) amazes again and confirms its leadership in the creation of cutting-edge projects with its "Slim" Limousine Tender.



### **Marine Resources Latest Jobs Newsletter**

January has flown by for us here at Marine Resources. In fact, the past couple of months have seen a significant increase in roles in the marine industry, and our consultants have spent time closely monitoring the market.



### Vicem Yachts announces the delivery of their first 82foot custom cold-molded cruising superyacht

Over the past three decades, the Turkey-based builder and yacht designer has forged an impressive reputation for delivering high-end yachts to clients across the globe.



# Lowe Boats announces partnership and on-water concert series with country music star Rodney Atkins

Continuing to build on its new era and the excitement of the newly launched Lowe Boats SS Pontoon Series, today the Company announced its partnership with country music star, Rodney Atkins.



# Sunstream® announces Bluetooth® Remote Control with mobile app offering diagnostics functionality

Sunstream® Boat Lifts announced today an innovative new technology that enhances the boating experience - the Sunstream Bluetooth® transmitter and smartphone app.



### Learn how the Great Loop benefited a great cause

On the latest Boating Broadcast, we hear from Tom Corrigan, Sea Ray boat owner, Great Looper, and a one-person fundraising machine.



### Introducing the new Intrepid 438 Evolution

It's loaded with the newest and most sought-after amenities, and features a spacious cockpit, luxurious private stateroom, not to mention flat-screen electronics and an optional power sunroof. Take a tour and experience it for yourself.



# Visual walkthrough of beautiful 2021 720 Classic Outer Reef Yacht "BB"

Featured here is a visual walkthrough of the beautiful 2021 720 Motoryacht "BB" - an Outer Reef that journeyed to the Exumas for her shakedown cruise.



# Voltari is set to redefine performance for the EV boat market

Voltari Lightning features a top speed of 70 mph, a cruising speed of 35 mph, a deep vee 24-degree deadrise and an all carbon fiber hull.



# New partnership featuring Simrad products and Aviara Boats announced

Simrad® products will be the exclusive marine electronics for Aviara Boats, a MasterCraft Boat Holdings, Inc. Brand.



### Coming soon: Benetti Oasis 34M

Benetti's new Oasis 34M fibreglass superyacht has a spirited and enterprising attitude. A private oasis on the water, she brings together all the glamour of the Oasis Deck® solution, designed to experience the outdoor space as never before



### Warm up with these winter boating destinations

Winter is upon us but that doesn't mean your boating season is over. All you need is a little imagination and maybe a trailer for your Boston Whaler and you can be boating year-round.



### Viking 80 - Next level luxury

The Viking 80 Sky Bridge is a sportfisherman's palace, complete with five-plus staterooms, six heads, two salons, three control stations, an enormous cockpit and the latest technology to help you raise fish and amass a lifetime's worth of memories.



# Futuristic 71m superyacht concept Unique 71 revealed by Denison Yachting and SkyStyle

Denison is excited to debut Project UNIQUE, a 71-meter custom yacht designed by SkyStyle. The project is exclusively available as a new construction opportunity with Denison.



# Dockmate® adds Throttle+ technology for even more flexibility and control

Dockmate®, manufacturer of advanced wireless remote control systems for yachts, announced today the addition of a powerful new free feature for all Dockmate analogue and CAN bus remote controls - Throttle+.



### Just a little Bertram 50 update

Next available will be late 2022 early 2023. If you cant wait, drop me a note. One of our dealers has that one above on trade.





SUSPENSION UNITS FOR ALL POWER BOATS & SEATING TYPES



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By Greta Schanen with photography by Billy Black

hen Bob Hayward, a successful American real estate developer, film studio co-founder and farmer, couldn't find the perfect cruising catamaran, he had one built at Phil Harvey's South African boatbuilding yard, the builder of Gunboat catamarans among others. The yard was for sale when Hayward decided to jump into business with yard manager Leon Scheepers, and the pair retained the yard's skilled boatbuilders and staff. Hayward's Simonis Voogd Yacht Design was launched as the Kinetic Catamaran 62 in 2019.

"The whole idea for the next cat was to include everything you charter a cruising cat for, a bigger saloon, a large aft deck and a smaller forward sailing cockpit, creating three zones that connect up brilliantly for beautiful indoor-outdoor living spaces," said Bob Hayward, who now adds owner of Kinetic Catamarans to his list of descriptives. "The key is that it can be sailed solely by a couple."

Kinetic Catamarans again turned to Simonis Voogd Yacht Design for a 54-foot catamaran that could be easily sailed doublehanded. The KC54 Hull No. 1 made its debut at the U.S. Sailboat Show in Annapolis to much fanfare, and I couldn't wait to take this performance cat for a test sail.

### The details

It's evident at first glance that this svelte cat, with narrow hulls and a high bridgedeck clearance, it is not your usual bloated floating condo with two hulls. Built entirely of epoxy vacuum-infused carbon fiber and corecell construction, the KC54 displaces 35,825 pounds, and 49,500 pounds fully loaded for cruising. That's about 20,000 pounds lighter than most other cruising cats of its size, and that weight savings translates into speed.

Buyers have the option of different interior layouts, and for sailors looking to race, a larger sailplan and high-performance C-boards that can fly the windward hull improve the already good performance. The test boat was set up with the cruising rig and furling boom, with cap shrouds that eliminate the need for a backstay. The mast is stepped on the coachroof and compression post.

Employing one of the few low-tech systems on the boat, the daggerboards are controlled by a line-drive system, but that is by design.

"This boat is made for bluewater cruising, so if you hit something, the line breaks not the board," Hayward said. "It's a simple fix to re-rig and get sailing again."















- Huge lockers in the forward hulls swallow up all the sails and fenders. The three headsails, J0 genoa, J3 self-tacking jib and A2 spinnaker are flown from roller furlers and sheeted to Harken Performa 70 electric winches.
- Once at the dock the forward cockpit becomes a third living space with seating for five under a pull out awning.
- The indoor-outdoor living experience is made possible with all one level floors and opening doors. The huge table seats eight comfortably.
- The helm seats retract into the hull to free up access to the transom. The twin aft helm setups are redundant, with the same controls on either side.
- The KC 54 comes standard with North 3Di Endurance sails.





Many features come standard, including the North 3Di Endurance sails, which Hayward said stand up best to the higher loads.

### On deck

The forward cockpit is all about efficiency when sailing, and it is just a step away from the inside steering station, making this area the command center. All halyards and sheets are led to this cockpit, with two electric Harken winches and the mainsheet on a captive winch.

"Having this setup is key for doublehanded sailing," Hayward said. "You can trim any sail from any of the three helms."

With all sail controls located in the forward cockpit and the traveler on the coachroof, the aft cockpit is all about living space. The L-shaped dinette can seat eight people in comfort. Built into the aft rail are an electric grill and drink refrigerator. A dropdown swim platform bridges the two transom steps, which have lazarettes for gear and a wet locker.

"I have this all set up for fishing on my boat, including a live well," Hayward, who owns KC54 hull No. 3, said.

### The interior

Like all modern cruising catamarans, the KC54 maximizes indoor-outdoor living, with the aft deck area and the saloon all on one level with sliding doors to open up the two spaces. Where the Kinetic excels is the wide-open view with wraparound windows in the saloon.

On hull No. 1, the saloon features an L-shaped dinette to port and a large galley with an island to starboard. Because the boats are semi-custom, there is a range of layouts available. The fit and finish is impeccable, with an overall modern look. The galley is packed with high-end appliances and storage abounds underneath the countertops. The starboard hull has two queen-size cabins and en suite heads. The owner's suite is located in the port hull, with a large head and shower stall and an office area with the washer and dryer.

When Kinetic claims the boat is all carbon, it's not hyberbole. The furniture is all



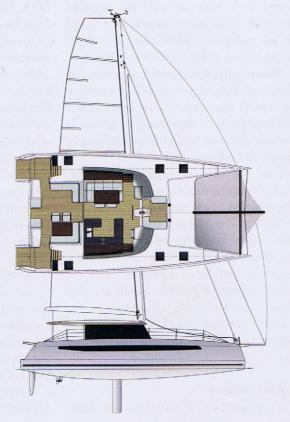
# Kinetic 54

LOA 54'3"
LWL 53'6"
Beam 27'9"
Draft boards up, standard 4'6", boards up, racing rudder 6'2", centerboard down 10'3", daggerboard down 10'6"
Bridgedeck clearance 3'2"
Displacement 35,825 lb.
Sail area 1,745 sq. ft.
Water 264 gal.
Fuel 264 gal.
Auxiliary twin 80-hp.



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www.kineticcatamarans.com



silaway price \$2.8 million

lightweight composite and the countertops are made from sintered stone with carbon backing. There are even carbon fiber sinks in the heads. All this weight savings translates into speed, but it also makes for an easy-to-care-for interior.

### **Under sail**

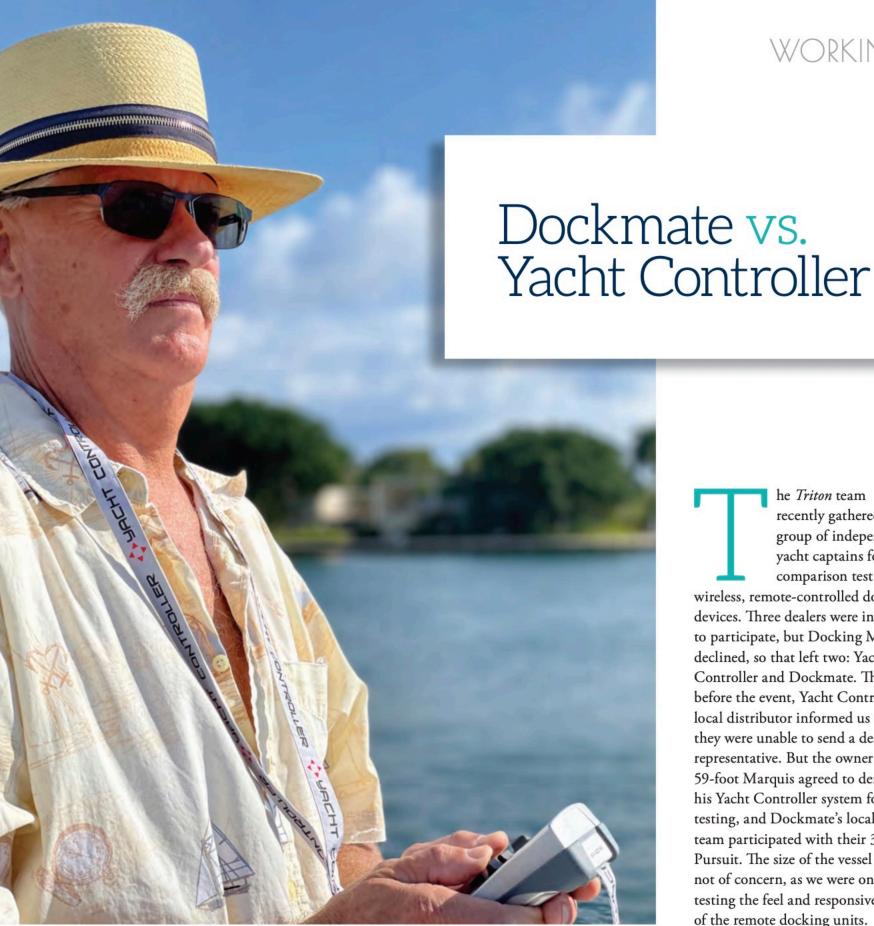
It was perfect sailing weather on a warm late fall afternoon, with 15 to 20 knots from the south-southwest. Setting sail was easy with the 980-square-foot mainsail on a carbon furling boom and the halyard on an electric winch. A quick unroll of the self-tacking jib and we were off. Sailing at an apparent wind angle of 62 degrees, the boat zoomed off at 12-plus knots. The only other time I've seen rooster tails during a boat test was riding out on the photo chase boat.

The helm was surprisingly responsive, and that only improved the faster the boat sailed. It quickly and easily swung through the tacks, aided by the self-tacking jib. We zoomed across Chesapeake Bay, dodging the many anchored freighters awaiting their turn to get their cargo into the supply chain in Baltimore.

With a quick roll up of the jib and unfurl of the 1,173-square-foot genoa, we sailed off on a reach. With an apparent wind angle of 100 degrees, the boat still kept sailing above 12 knots. Once we worked our way down the bay, we jibed around and unfurled the 2,443-square-foot A2 for a return sail to Annapolis. The sun was setting, and it was easy to imagine sailing this boat offshore to exotic destinations.

With reluctance, we quickly furled all the sails and headed in, the twin Yanmar 80-horsepower diesels powering the boat at a quick at 9 to 10 knots. Returning to the face pier at Severn Sailing Association, the wind shift made for a tricky landing. But the Dockmate joystick system that controls the thrusters and engines made it look easy, all accomplished from the inside steering station.

For cruising sailors intent on swift bluewater passages in elegant comfort or for racing sailors looking for a perfect liveaboard boat for the Caribbean circuit or ocean rally races, the Kinetic 54 checks all the right boxes.



recently gathered a group of independent yacht captains for a comparison test of wireless, remote-controlled docking devices. Three dealers were invited to participate, but Docking Master declined, so that left two: Yacht Controller and Dockmate. The day before the event, Yacht Controller's local distributor informed us that they were unable to send a dealer's representative. But the owner of a 59-foot Marquis agreed to demo his Yacht Controller system for the testing, and Dockmate's local dealer team participated with their 32-foot Pursuit. The size of the vessel was not of concern, as we were only testing the feel and responsiveness of the remote docking units.

he Triton team

Triton puts two remote control docking devices to the test and finds that both are winners.

By Kevin Quirk











The testers included the owner/ operator of the Marquis, a yacht electronic service tech, and three seasoned captains of vessels ranging from 90 feet to 250 feet. We took both boats out at the same time and had a team on each test boat. Each participant was given ample time to operate and dock both boats with each remote system on board.

Both systems feature controller options of either toggle switches or a joystick. The seasoned captains all preferred the toggle switches over the joysticks, since they were similar to having dual controls on the console.

After testing the units on the water, we returned to the dock and asked each tester to score a series of 10 questions relating to the feel of the unit, response times, ease of use, quality of the switches and toggles, range of the unit, etc. Surprisingly, the results were a tie — five questions favored Dockmate and five favored Yacht Controller.

Here is some feedback from the testers:

- Most preferred the simplicity of the Yacht Controller unit.
- Dockmate will always engage the thrusters when the unit is on, whereas the Yacht Controller will time out.
- The levers on the Yacht Controller were preferred over the buttons on the Dockmate unit.
- Response time was slightly faster on the Yacht Controller.
- Dockmate's ability to thruster up the main engines was critical for proportional control; Yacht Controller was only able to produce idle speed.
- Dockmate's rechargeable battery was preferred over Yacht Controller's standard AA batteries.
- Yacht Controller featured a lanyard connection on each side of the unit that made it very easy to switch over when looking aft and controlling in the reverse direction.
- Both products tested well for range;
   when walked about 250 feet away from

the boat, each unit still responded to the controller.

Finally, we asked which unit was preferred, and Dockmate came out the clear winner at 4-1. One must wonder, would the outcome have been different if Yacht Controllers dealer's rep had participated?

Overall, it was a fun day to be on the water. Both of these remote units are great accessories and provide freedom of movement on board.

Is there a product you would like the *Triton* team to test? Send your ideas to crew@TritonNews.com.



Check out the video on our wesbite



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### Dockmate remotes: maneuver wirelessly

Edouard Desgrez On 08/02/22

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### SPECIAL EVENTS



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Mapping around the world upside down - Use it Again!



The Belgian manufacturer of wireless remote controls for harbor maneuvers is enriching its remote controls with a new functionality. Now at the touch of a button or by fully tilting the integrated joystick, you get extra thrust, useful in case of strong wind or current during the maneuver. This function is called "Throttle+". Conversely, Dockmate remotes have a feature to slow down the propeller for finesse maneuvering. These features are configured from the start by the installer.

Available at Boatside (06).

